



30366 Cordrey Road, Millsboro, DE 19966  
Phone: 302-945-3489 Fax: 302-945-7536  
Email: sales@eastcoastgardencenter.com

### **Wholesale Landscaper Discount Structure**

1. **NEW:** Wholesale tiered discount structure (1<sup>st</sup> level) 10% on plant items until a buying history of \$1499.00 is established, (2<sup>nd</sup> level) 20% on plant items with a buying history of \$1500.00-\$4999.00, and (3<sup>rd</sup> level) 25% on plant material with a buying history of \$5000.00 and up. All hard goods 10% at all levels. (The buying history will be reviewed at the end of each months' billing cycle)
2. You and your employees must gather your own plant material during peak season (April through June) unless heavy equipment is required. We will be glad to point you in the right direction. BUT our staff is reserved for the homeowner who is not as knowledgeable. Therefore, if your employees are sent in to get something, please make sure they know what to get.
3. You and your employees must have someone from our staff count your items prior to loading them in your vehicle. Payment must be made prior to loading.
4. During the peak season, (April through June) orders to be pulled prior to pick up must be emailed or faxed to us. We cannot accept telephone orders during this time but we do ask that you call to confirm that your faxed/emailed order has been received. These orders must be placed at least 24 hours prior to your desired pick up time.
5. This discount is for your business ONLY and is not for your customer, neighbors, friends, etc. Therefore, it will only be given to you and to the members of your staff specified on the attached form.
6. Please remember to tell the cashier your account name BEFORE he/she starts ringing up your sale. Also, please refrain from mentioning your discount around other customers.
7. Businesses with accounts that are inactive for 2 years or more will no longer be eligible for discounts and must re-apply.
8. All items placed on hold will be placed in the holding area and should be picked up within one week. A restocking fee of 20% will be charged for items not claimed within one week.
9. Please check our website for plant listings. You must call or email for availability.

**BUSINESS LICENSES: Your current business license must be on file with us if you wish to receive wholesale pricing. To maintain your wholesale purchasing privileges, you must continue to provide us with your updated business license prior to the expiration of the license we have on file.**

# Wholesale Landscaper Credit Application Form

PLEASE COMPLETE THIS TWO PAGE FORM, ATTACH COPY OF YOUR CURRENT BUSINESS LICENSE, AND RETURN TO US VIA: REGULAR MAIL: EAST COAST GARDEN CENTER, 30366 CORDREY ROAD, MILLSBORO, DE 19966 OR FAX TO: 302-945-7536 OR EMAIL TO: CORINNE@RSCLANDSCAPING.COM

Discounts will NOT be given without a copy of your current business license.

Full Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (\_\_\_\_)-\_\_\_\_-\_\_\_\_ Cell:(\_\_\_\_)-\_\_\_\_-\_\_\_\_ Fax:(\_\_\_\_)-\_\_\_\_-\_\_\_\_

Email: \_\_\_\_\_

Business Type: \_\_\_\_\_

Owners/Partners:

\_\_\_\_\_ Drivers Lic. No. \_\_\_\_\_

\_\_\_\_\_ Drivers Lic. No. \_\_\_\_\_

\_\_\_\_\_ Drivers Lic. No. \_\_\_\_\_

**Please list employees that are permitted to purchase on your account. They must be prepared to show identification. We understand it is the responsibility of the above named business to update this application if and when employee termination takes place and to assume full responsibility for the account balance.**

_____	_____
_____	_____
_____	_____
_____	_____

**Requested Terms:**

Select one: C.O.D: \_\_\_\_\_ Terms / Net 30: \_\_\_\_\_

If you selected Terms/Net 30 you must fill out this page of the application.

Name of Bank: \_\_\_\_\_

Address: \_\_\_\_\_

Savings Account Number: \_\_\_\_\_

Checking Account Number: \_\_\_\_\_

**BUSINESS CREDIT REFERENCES**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (\_\_\_\_)-\_\_\_\_-\_\_\_\_ Average Balance: \$ \_\_\_\_\_

Account Number: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (\_\_\_\_)-\_\_\_\_-\_\_\_\_ Average Balance: \$ \_\_\_\_\_

Account Number: \_\_\_\_\_ Contact Person: \_\_\_\_\_

**PLEASE READ THE FOLLOWING:**

**TERMS OF SALE:** All charges are due in full upon rendering of monthly statement or thirty days from date of purchase. On balances more than 30 days old, it is agreed that a Finance Charge of 1.5% per month (annual rate 18%), will be assessed. Should this be greater than the highest legal rate allowed by State Law, the Finance charge shall be the maximum allowable in this state.

**ATTORNEY FEES:** Should the services of an attorney be required to enforce any part of this credit agreement, or for the collection of a delinquent account from the undersigned customer or Guarantor, it is agreed that the debtor will pay reasonable costs of collection, including reasonable attorney fees.

**Credit Statute:** The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of sex or marital status.

**Authorization:** EAST COAST GARDEN CENTER is authorized to investigate the above credit references or any other sources of credit information on the undersigned customer.

Business Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

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**FOR EAST COAST GARDEN CENTER USE ONLY:**

Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ By: \_\_\_\_\_

Date: \_\_\_\_\_ Comments: \_\_\_\_\_